



SIMBLIST

JULY Show 2019

ABRAMS: *Show Special ... Jun 1 – Aug 20th*

1. 20+ units get an extra 3% discount (52% total). Use promo code ABW19
 2. 40+ units get an extra 3% discount (52% total) + N90 Dating. Use promo code ABW4019
- NOTES: Front & back list titles qualify. N90 for accts in good standing. Credit card orders don't qualify for dating. Multiple orders allowed.

ALBETTA: *Show Special ... Jul 8 -15*

\$750+ ASAP orders receive FREE shipping within the continental USA

BARR & CO: *Show Special ... July 8-15*

1. \$1000+ ASAP orders receive a 10% freight cap in the continental USA.
 2. \$1500+ ASAP orders receive 1/2 off regional freight cap in the continental USA.
 3. FREE testers on newly introduced products ordered at the show.
- NOTES: Specials are PER BRAND. One ship to location and one ship date per order.

BUNGALOW 360: *Show Special ... July 8-15*

\$400+ orders receive a prepack of #31114 Striped Wristlet, a \$50 retail value.

NOTE: Prepack contains 1 each Dolphin, Penguin, and Puffer Fish. No substitutions allowed.

CHRONICLE: *All Summer Gift Special ... May 6th – Sep 3rd*

1. 40+ units receive +2% discount (50%) and Net 90.
2. 100+ units receive +2% discount (52%) and Net 90.

Multiple orders allowed. Must ship by Sept 3rd. Must use Promo Code **LOVECB**.

NOTES: N90 only for accts on terms at Hachette. Promo does NOT include Moleskine.

DESIGN IDEAS: *Show Special ... July 8-15*

1. \$500+ orders get a 5% discount.
2. \$1000+ orders get a 10% discount.
3. \$2000+ orders get FREE shipping within the continental US

NOTE: Orders must ship by 10/21 to qualify.

EEBOO: *Summer Special ... May 15th – Aug 31st*

1. \$500+ orders receive a 5% discount & Net 30, pending credit approval.
2. \$1000+ orders receive a 5% discount & Net 60 terms, for accts in good standing.

NOTE: Must use promo code SUMMER19.

HARRY BARKER: *Road / Show Special ... Jul 8th – Aug 14th*

1. \$500+ orders receive 1/2 off shipping within the continental USA
2. \$1000+ orders receive FREE shipping within the continental USA



SIMBLIST

JULY Show 2019

HILLHOUSE: *Road / ShowSpecial ... Jul 1st – 31st*

1. \$500+ orders that ship by 10/1 receive FREE testers
2. \$750+ orders that ship by 10/1 receive 1/2 off shipping
3. \$2000+ orders that ship by 10/1 receive FREE testers and FREE shipping.

NOTE: May combine Hillhouse and Field + Fleur on one order to qualify. Free shipping is within the continental USA.

HIMALAYAN: *ShowSpecial ... Jul 8-15*

1. \$500+ orders receive 2 FREE testers.
2. \$750+ orders receive a 10% freight cap + 2 FREE testers.
3. \$1000+ orders receive an 8% freight cap + 4 FREE testers.

NOTE: Freight cap is for orders that ship within continental USA.

INK + ALLOY: *Road / ShowSpecial ... Jun 1st – 31st*

1. \$750+ ASAP orders receive a 5% discount.
2. \$1000+ ASAP orders receive a 10% discount.

JELLYCAT: *FREE Freight Special ... through July 31st*

\$1000+ orders that ship in July receive FREE freight within the continental USA.

Orders must ship by July 31st. FREE freight allowed for one backorder.

K HALL: *ShowSpecial ... July 8 -15*

1. \$1000+ ASAP orders receive a 10% freight cap in the continental USA.
2. \$1500+ ASAP orders receive 1/2 off regional freight cap in the continental USA.
3. FREE testers on newly introduced products ordered at the show.

NOTES: Specials are PER BRAND. One ship to location and one ship date per order.

LAFCO: *Road / ShowSpecial ... Jun 18th – Sep 1st*

1. \$350+ hand care orders receive FREE case pack of any hand care sku.
2. \$1200+ orders receive FREE case pack candles of choice.
3. \$2500+ orders receive FREE UPS Ground shipping within continental USA if customers are enrolled in LAFCO Loyalty Program
4. FREE testers (1 per item) on all NEW Launch products with a case pack purchase.

NOTE: Must buy 2 case packs of 30oz 3-wick candle for a FREE tester.

LAFCO: *Holiday Collection Road / ShowSpecial ... Jun 18th – Sep 1st*

\$1000+ Holiday orders receive a FREE case pack of Holiday votive candles. (Fragrance TBD)

NOTE: Holiday orders must be written on a separate PO. Retroactive for all EBI Holiday orders.



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JULY Show 2019

LORNA LU: *Show-Special ... July 8-15*

1. \$1000+ ASAP orders receive a 10% freight cap in the continental USA.
2. \$1500+ ASAP orders receive 1/2 off regional freight cap in the continental USA.
3. FREE testers on newly introduced products ordered at the show.

NOTES: Specials are PER BRAND. One ship to location and one ship date per order.

MER-SEA: *Road / Show-Special ... Jul 8th – Jul 28th*

1. \$800+ orders receive 1/2 off shipping
2. \$1800+ orders receive FREE shipping
3. One FREE Good Spirits 7 oz candle tester on any order with Good Spirits product.

NOTES: All shipping discounts are within the continental USA and orders must ship complete.

MILKBARN: *Road / Show-Special ... Jun 1st – Aug 31st*

\$500+ orders that ship by 9/30 receive FREE shipping within the continental USA.

MOLESKINE: *Summer Special ... May 6th – Sep 3rd*

40+ units receive +2% discount (52%) and Net 90.

Valid for all Moleskine products except Smart Writing Pens. Extended terms only for accts on terms at Hachette. Must ship by Sept 3rd. Must use Promo Code **MSBL19**

MUSEE THERAPY: *Show-Special ... Jul 8 -15*

1. \$500+ ASAP orders receive FREE shipping
2. \$750+ ASAP orders receive FREE shipping and a FREE case of bath balms

NOTE: Free shipping is within the continental USA.

PROFESSOR PUZZLE: *Show-Special ... Jul 8 -15*

1. \$500+ orders receive FREE shipping and Net 45 terms
2. \$750+ orders receive FREE shipping and Net 60 terms
3. 10% off all new Festive collection items

NOTE: Extended terms are pending credit approval.

ROCKFLOWERPAPER: *Show-Special ... Jul 8 -15*

1. \$500+ orders receive 1/2 off shipping
2. \$1000+ orders receive 1/2 off shipping and a 5% discount.
3. FREE Giveaway with every order.

NOTE: FREE shipping is within the continental USA.

ROCK PARADISE: *Show-Special ... Jul 8 -15*

\$500 orders receive 10 free keychains

\$1000 orders receive 1/2 off shipping within the continental USA



SIMBLIST

JULY Show 2019

SIMPATICO: *Show-Special ... July 8 -15*

1. \$1000+ ASAP orders receive a 10% freight cap in the continental USA.
2. \$1500+ ASAP orders receive 1/2 off regional freight cap in the continental USA.
3. FREE testers on newly introduced products ordered at the show.

NOTES: Specials are PER BRAND. One ship to location and one ship date per order.

STEPHANIE JOHNSON: *Show-Special ... Jul 8 -15*

1. \$500+ orders receive FREE shipping
2. \$750+ orders receive FREE shipping and a 5% discount
3. \$1000+ orders receive FREE shipping and a 10% discount

TOCCA: *Show-Special ... July 8 -15*

1. THE GIRLS ... \$1,000+ orders receive FREE shipping ... across any items.
2. VOYAGE ... \$650+ orders receive FREE shipping ... across any items.

NOTE: Orders must ship by 7/29 to qualify for show special.

U.S. APOTHECARY: *Show-Special ... July 8 -15*

1. \$1000+ ASAP orders receive a 10% freight cap in the continental USA.
2. \$1500+ ASAP orders receive 1/2 off regional freight cap in the continental USA.
3. FREE testers on newly introduced products ordered at the show.

NOTES: Specials are PER BRAND. One ship to location and one ship date per order.

VOLUSPA: *Road / Show-Special ... Jul 8th – Aug 14th*

\$1000+ orders receive one free case of any one item on the order.

NOTE: FREE Hearth Candle may be fragrance of customer's choosing.

ZESTT: *Road / Show-Special ... Jul 1st – 31st*

\$750+ orders that ship by 9/15 receive 1/2 off shipping within the continental USA.