

# **AUGUST Specials 2018**

### ABRAMS: Cameron+Co Special ... 6/1-8/31

15+ mixed title orders get an extra 4% discount (53% total) and FREE shipping.

### **ABRAMS: Ongoing Specials**

- Backlist Special: 25-49 units get an extra 4% discount (53% total).
  50+ units get an extra 6% discount (55% total). Promo code BACK18.
  Valid 1/1 12/31 for all books published before Jan 2018.
- 2. Key Titles qualify for an extra 3% off (52% total). Valid 5/1 12/31
- 3. Key Noterie Titles qualify for an extra 8% discount (57% total). Valid 5/1 12/31
- 4. All displays qualify for extra 3% off (52% total).

### BARR & CO: Fragrance Special ... through Aug 31st

Receive 15% off all Sugar & Cream ASAP orders in August. Note "AUGUST2018" on the order. (Promo applies to in-stock items only. Testers are not eligible for discount.)

### CHRONICLE: SUMMER Special ... through Sept 4th

- 1. 40+ units receive a 2% discount (50%) and Net 90. Promo code LOVECB.
- 2. 100+ units receive an additional 2% discount (52%) & Net 90. Promo code **LOVECB**. NOTE: Orders must ship by Sept 4th to qualify. Promo can be used multiple times. Extended terms for accounts in good credit standing. MOLESKINE not eligible for promo.

### CHRONICLE: NEW Acct / Revival Special ... through Aug 31st

NEW or REVIVED accts receive an EXTRA 5% discount on orders that ship by Aug 31st.

- 1. 24+ units receive a 53% discount and FREE shipping
- 2. 100+ units receive a 55% discount and FREE shipping

NOTES: Must use promo code **CBNEW**. Promo valid for one PO that ships by Aug 31st.

To qualify, accts must be NEW or NOT have written Chronicle since 2015. Moleskine not eligible.

### EEBOO: SUMMER Special ... through Aug 31st

- 1. \$500+ orders receive a 5% discount
- 2. \$1000+ orders receive a 5% discount & Net 60 terms, for accts in good standing. NOTE: Must use promo code SUMMER.

### GALISON/MUDPUPPY: Display Special ... through Aug 31st

24+ unit display orders receive an extra 3% discount & FREE freight. Promo Code **GAL18**. NOTES: Write orders separately to qualify. Christian Lacroix not eligible for promo.



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## JELLYCAT: EARLY BUNNY BUY ... through Sept 15th

Easter / Spring 2019 orders (from the new Early Buy Brochure) are guaranteed inventory when placed by Sept 15th and shipped between Jan 1st and Feb 15th, 2019.

- 1. \$300+ orders receive 60 days dating
- 2. \$600+ orders receive 60 days dating & FREE Freight within the continental USA Must include "EBB" in the PO#. NOTE: *Early orders receive priority on requested ship dates.* (Net 60 terms are for existing accts in good standing and new accts with approved credit.)

### K HALL: Fragrance Special ... through Aug 31st

Receive 15% off all Earl Grey ASAP orders in August. Note "AUGUST2018" on the order. (Promo applies to in-stock items only. Testers are not eligible for discount.)

### LAFCO: Summer Launch / Show-Specials ... July 8th - Aug 24th

#### **NEW ACCOUNTS**

\$1200 opening orders (6 fragrance min) receive FREE testers. Ltd Edition not counted in total. **EXISTING ACCOUNTS** 

- 1. \$800+ Ltd Edition orders receive FREE Holiday Promo Kit. Must write separately.
- 2. \$1200+ orders receive FREE case pack of candles. Ltd Edition not counted towards total.
- \$2500+ orders receive FREE shipping within continental USA if customers are enrolled in Loyalty Program

### **NEW LAUNCH SPECIAL**

Receive FREE testers (1 per item) on NEW Launch items in Vetiver Sage and Star Magnolia. NOTE: All promo orders must ship before September 1st

### MILKBARN: Road / Show-Special ... through Aug 30th

\$500+ orders that ship by 9/30 receive FREE shipping within the continental USA.

### MOLESKINE: SUMMER Discount Special ... through Sept 4th

40+ units receive a +2% discount (50%) and FREE shipping. Promo Code **MSBL18** NOTE: Cannot be combined with Chronicle.

### MOLESKINE: SUMMER Terms Special ... through Sept 4th

40+ units receive Net 90 terms and FREE shipping. Promo Code **MSN90** NOTE: Cannot be combined with Chronicle. Extended terms for accts in good credit standing.

### ROSY RINGS: Show Special ... through Sept 1st

- 1. \$500+ orders that ship by Sept 1st receive a 5% discount.
- 2. \$1500+ orders that ship by Sept 1st receive a 10% discount.

NOTE: Special valid for one order only.



# **AUGUST Specials 2018**

### S'WELL: Road / Show-Special ... through Aug 17th

- 1. \$1000+ orders receive a 5% discount.
- 2. \$3000+ orders receive a 7.5% discount
- 3. \$5000+ orders receive a 10% discount

### SIMPATICO: Fragrance Special ... through Aug 31st

Receive 15% off all Beach Plum ASAP orders in August. Note "AUGUST2018" on the order. (Promo applies to in-stock items only. Testers are not eligible for discount.)

### VOLUSPA: Road / Show-Special ... through Aug 15th

\$1000+ orders receive one free case of any one item on the order.

NOTE: Accounts buying the 123oz Hearth Candle may choose their free candle in any fragrance.