



SIMBLIST

JANUARY / FEBRUARY SPECIALS

ABRAMS: Ongoing Specials

1. Backlist Special: 25-49 units get a +4% discount (53% total). 50+ units get a +6% discount (55% total). Use promo code BACK17. Books published before Jan 2017 qualify for this deal.
2. Key Titles qualify for an extra 3% off (52% total) when ordered in specific qtys.
3. All displays qualify for extra 3% off (52% total).

BEEKMAN 1802: Ongoing Specials

1. \$500+ NEW ACCT orders receive FREE testers and FREE signage.
2. \$500+ REORDERS receive FREE testers

CHRONICLE: *Show + Road* Special ... Jan 4th – Feb 10th

1. 40+ units receive Net 90 dating. Promo Code CHR1
2. 40-99 units receive an extra 2% discount. Promo Code RGS1
3. 100+ units receive an extra 2% discount & Net 90. Promo Code RGS1

NOTE: MOLESKINE does not qualify for this promo.

CHRONICLE: 2018 Calendar Early Buy ... through April 17th

- Order 24+ units and receive an extra 2% discount and Dec 1st Dating. NO promo code needed for non-returnable terms.
- Non-returnable accounts may receive returnable calendar terms as follows
 - Order by 4/15 and receive a 50% discount and Dec 1st Dating (if they already have terms with Hachette) with Promo Code CALRET.
 - Order after 4/15 and receive a 48% discount (NO dating) with Promo Code CALRET.

NOTE: Moleskine calendars are excluded from this promo.

CHRONICLE: Ongoing **FREE** Sample Game Offer

Orders 5 units of the same game & receive one FREE sample game and an extra 3% discount.

NOTE: Must use special ISBN. Valid ONE TIME ONLY per retail location

GALISON/MUDPUPPY: Display Special ... through December 31st

Orders that fill a display with 24+ units get an extra 3% discount and FREE FRT. Promo Code GAL17.

Orders must be written separately (in display qtys) to qualify. NOTE: Christian Lacroix excluded from this promo.

GALISON: Holiday Early Buy Special ... through April 17th

Order 24+ Galison 2017 holiday items & receive a 55% discount and Net 90. Promo Code GAH17NR

GRATITUDE: *Show + Road* Special ... Jan 1st – Feb 28th

1. Opening order Minimum WAIVED
2. \$500+ orders receive FREE freight within the continental USA.



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ILLUME: **Show + Road** Special ... Jan 1st – Feb 28th

1. \$1000+ ASAP orders receive FREE freight within the continental USA.
2. \$300+ NEW collection orders receive FREE testers and sample packets (where applicable).

ILLUME: FALL / HOLIDAY PRE-BOOK ... Jan 1st – Feb 20th

1. \$750+ Fall/Holiday orders receive FREE freight and GTD delivery ... if shipped by 10/1.
2. \$1000+ Fall/Holiday orders receive 12/1 dating, FREE freight, and GTD delivery when shipped AS READY ... (target start date is 8/1) *Dating is for Net 30 accounts in good standing.*

NOTE: Orders can be cancelled OR adjusted any time before shipping. (Additions are subject to availability.) DEADLINE ... Feb 20th. Subsequent orders do NOT qualify for FREE freight.

K HALL: **Fragrance** Special ... through Feb 28th

Receive 15% off Lemon Sage items on ASAP orders in February. Note "Fragrance Special" on the order. (Promo applies to in-stock items only. Testers are not eligible for discount.)

LAFCO: **Show + Road** Special ... through Feb 8th

1. \$800+ ASAP orders receive FREE testers
2. \$1200+ ASAP orders receive 1/2 off freight OR FREE testers
3. \$2500+ ASAP orders receive FREE freight OR FREE testers
4. NEW Launch items qualify for FREE testers (1 per item)
 - Present Perfect: MINI Diffusers
 - House & Home: Verbena / Porch Candle
 - House & Home: Olive Blossom / Villa Candle
5. NEW ACCTS receive 1/2 off freight AND FREE testers on qualifying opening order

NOTE: Shipping discounts apply to orders shipped via UPS Ground within the continental USA only

LAFCO: Present Perfect **Home Fragrance** Special ... through Feb 28th

As part of the new Present Perfect Mini-Diffuser launch, Lafco has bundled candles and diffusers from five top selling Spring fragrances (watermint, freesia, rose, gardenia, and peach) into an assortment that includes one case pack of each candle and diffuser. ASAP orders for this Spring 2017 Home Fragrance Assortment that ship by Feb 28th receive a discount and FREE testers. Reg price \$967.50. Promo price \$825.00. Must use promo code PPHF1.

MER-SEA: **Show+ Road** Special ... Jan 10th – Feb 10th

1. \$400+ orders receive a 25% discount on shipping.
2. \$700+ orders receive a 50% discount on shipping.
3. Travel wrap orders receive a 5% FREIGHT CAP.

NOTE: Shipping discounts are for continental USA ship locations.



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MILKBARN: **Show + Road** Special ... through Feb 28th

\$500+ orders receive FREE shipping within the continental USA if shipped by 3/31.

MOLESKINE: Net 90 **Show + Road** Special ... Jan 4th – Feb 10th

40+ units receive Net 90 dating (for terms accounts in good standing). Promo Code MSN90

NOTE: Cannot be combined with Chronicle. Moleskine is FREE freight for independent retailers.

MOLESKINE: 2018 Planner Early Buy ... through April 17th

Order 24+ units of Moleskine planners and receive December 1st dating. Promo code MSPLAN

Planners must be written on a separate order to qualify.

ROCKFLOWERPAPER: Ongoing Special

Buy 10 sets from one category, choose 1 item FREE ... (all items must have same prefix code).

SIMPATICO: **Fragrance** Special ... through Feb 28th

Receive 15% off all #2 Tea ASAP orders in February. Note "Fragrance Special" on the order.

(Promo applies to in-stock items only. Testers are not eligible for discount.)

STEPHANIE JOHNSON: **Show + Road** Special ... Jan 1st – March 2nd

1. \$500+ orders receive FREE freight.
2. \$1000+ orders receive FREE freight and Net 60 terms (with credit approval) and one Stephanie Johnson shelf talker, while supplies last.
3. 15% off Everglades, Tinseltown, Istanbul, and Galapagos collections, while supplies last.

NOTE: Shipping discounts are for continental USA ship locations only.